



AUGUSTA
UNIVERSITY



QUESTION

What was your favorite game
from your childhood?



3+ points!



EARN POINTS

WINNER CHOICES A PRIZE BEHIND ONE OF THESE DOORS!



DOOR 1



DOOR 2



DOOR 3



CENTER FOR
INSTRUCTIONAL INNOVATION

[AUGUSTA.EDU/INNOVATION](https://www.augusta.edu/innovation)



OUR TEAM



Raymond Whiting, PhD
ASSOCIATE VICE PRESIDENT
RWHITING@AUGUSTA.EDU



Zach Kelehear, EdD
VICE PROVOST FOR INSTRUCTION
ZKELEHEAR@AUGUSTA.EDU



Jeff Mastrotonico, MEd
DIRECTOR
JMASTROMONICO@AUGUSTA.EDU



Aisling Reigle, BS
AREIGLE@AUGUSTA.EDU



Lynsey Ekema, MSMI, CMI
LEKEMA@AUGUSTA.EDU



Stacy Kluge, MEd
SKLUGE@AUGUSTA.EDU



Rika Schoenke
FSHOENKE@AUGUSTA.EDU



Rhonda Powell, BFA
RHPOWELL@AUGUSTA.EDU



Arthur Takahashi, MA
ATAKASHI@AUGUSTA.EDU



Jennifer Rose, MS
JEROSE@AUGUSTA.EDU



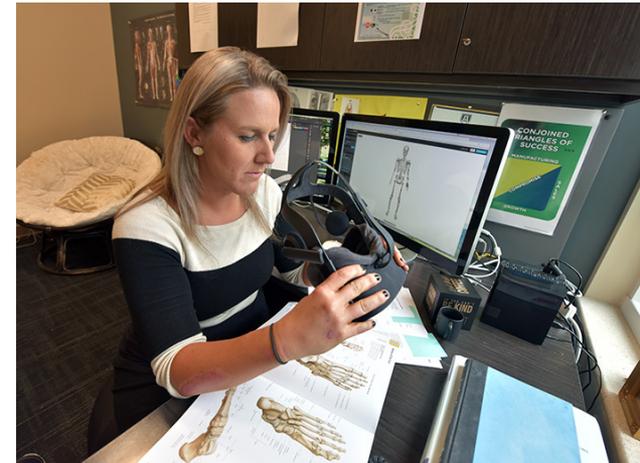
Tim Williams, MPA
TIMOTHY.WILLIAMS@AUGUSTA.EDU

We partner with faculty to bring inspiration and innovation to teaching and learning.



WHY MOTIVATION?

*Sharing knowledge of motivation and gamification.
We believe student engagement drives achievement.*





THINK DIFFERENTLY

I have to do this



I CHOOSE TO

I can't do this



EFFORT CREATES EXCELLENCE

What's in it for me?



AUTONOMY

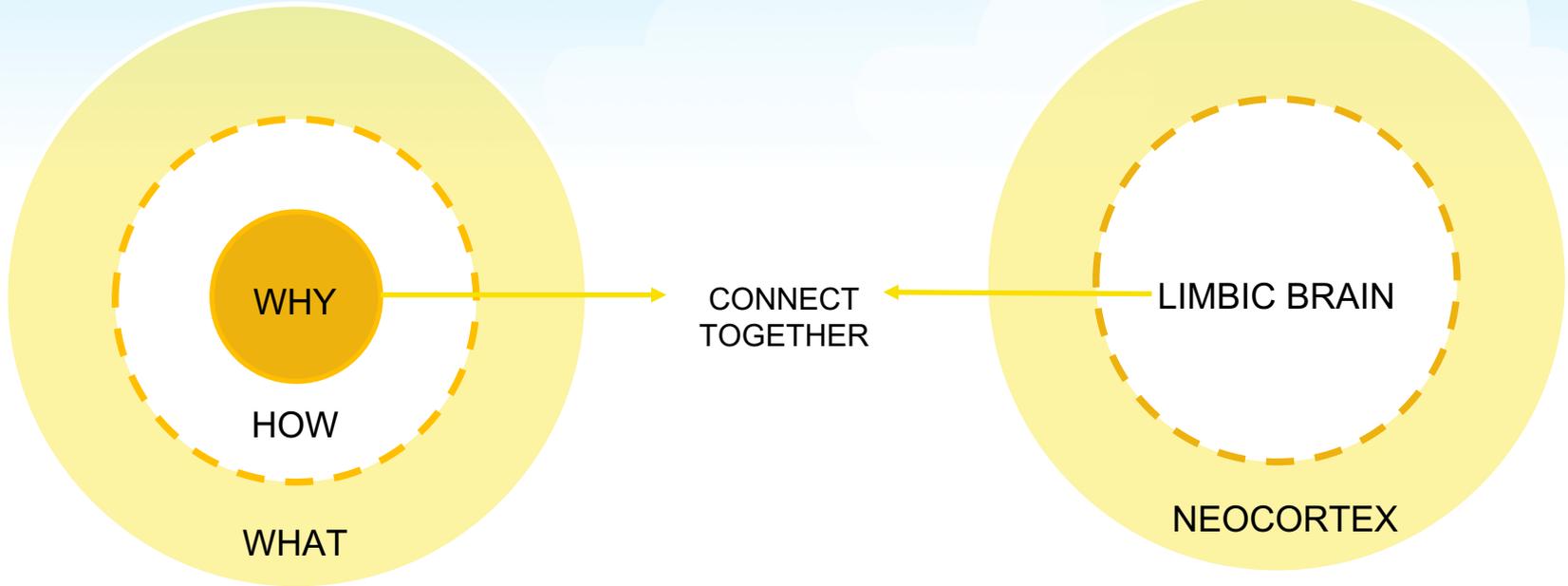




SINEK'S GOLDEN CIRCLE
GREAT LEADERS COMMUNICATE FROM THE **INSIDE OUT**



HUMAN BRAIN



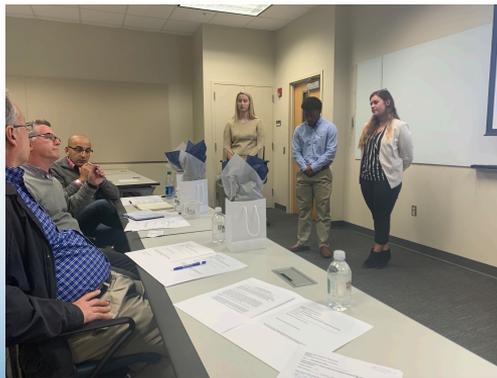
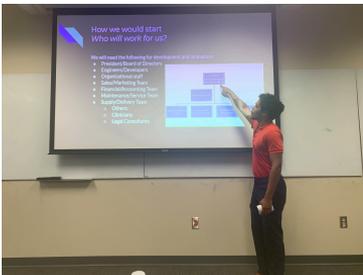
WHY: PURPOSE, MOTIVATIONS, BELIEFS
HOW: PROCESS, ACTIONS, REALIZATIONS

LIMBIC BRAIN: TRUST, BEHAVIOR, DECISION MAKING

WHAT: RESULT, PROOF

NEOCORTEX: RATIONALISATION AND COMMUNICATION





VALVE

Our debut product, *The Colostopac™ Valve*, provides a technologically innovative solution to one of the leading user problems of leakage with ostomy pouches.



Whether you're new to the ostomy life or are already an expert, we understand that there may be several pesky technology issues you're experiencing. While our research team of engineers and medical experts address the issues listed below to develop an optimized Colostopac product for you, we recommend utilizing the resources linked below to address your concerns.

INNOVATE

SPRING 2020 STUDENT CASE STUDY COMPETITION

JUDGES PANEL



Dr. Tom and Kander Clark
EXECUTIVE DIRECTOR
THE ALLIANCE FOR FORT GORDON



Mallory Myers, MSS, RN, BC, NEA, BC
VP, CLINICAL INNOVATION OFFICER
AUGUSTA UNIVERSITY HEALTH



Christopher D. McKeown, DA, MBA
APP, INNOVATION COMMERCIALIZATION
AUGUSTA UNIVERSITY



Joe Dzwonczyk, PMP
PROGRAM MANAGER
SEMCA SOLUTIONS

INNOVATION CORE COMMITTEE



Vahé Hekimian, PhD
ALLIED HEALTH SCIENCES



Scott Thayer
INTERDISCIPLINARY RESEARCH



Lynsey Eklens, MSML, CMI
INSTRUCTION FOR INNOVATION



Catherine Shale
SCHOOL OF BUSINESS

LITERATURE REVIEW PANEL



Ty'Asia Curtis
MAJESTY OF PUBLIC
ADMINISTRATION PROGRAM



Ruby Parsons, PhD
MAJESTY OF PUBLIC
ADMINISTRATION PROGRAM



Jessica Douglas, BSHP, CHES
MAJESTY OF PUBLIC
ADMINISTRATION PROGRAM

INNOVATION COMMITTEE

Elena Wood, Medical College
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Chris McKinney
Innovation Commercialization
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Instructional Innovation

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Executive Director of Corporate Relations



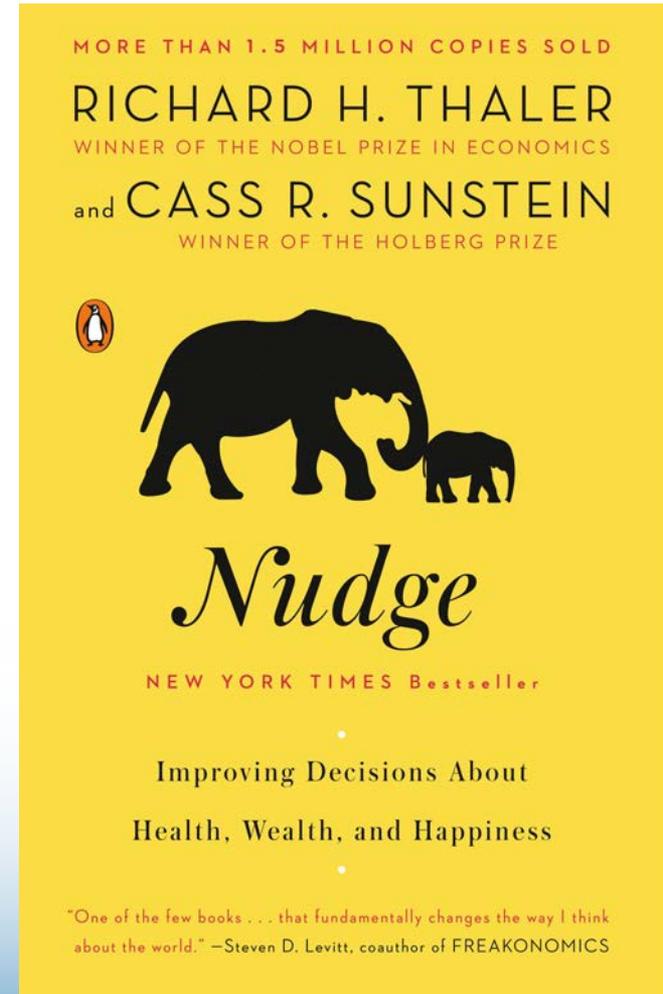
NUDGE THEORY

The following rules must be followed for Nudge Theory to work:

Never mislead

Allow them to get out easily

The nudge makes the lives of those affected better





AMSTERDAM AIRPORT

Fly on the wall

Urinals at Amsterdam Schiphol Airport, the Netherlands' main international airport, feature an etched image of a fly.







THE POWER OF WORDS

How you say something can make a large impact on someone's decision

For your health and
well being, the
AU Summerville
Campus has been
designated as a
**Tobacco-Free
Environment**



THE POWER OF WORDS

How you say something can make a large impact on
someone's decision



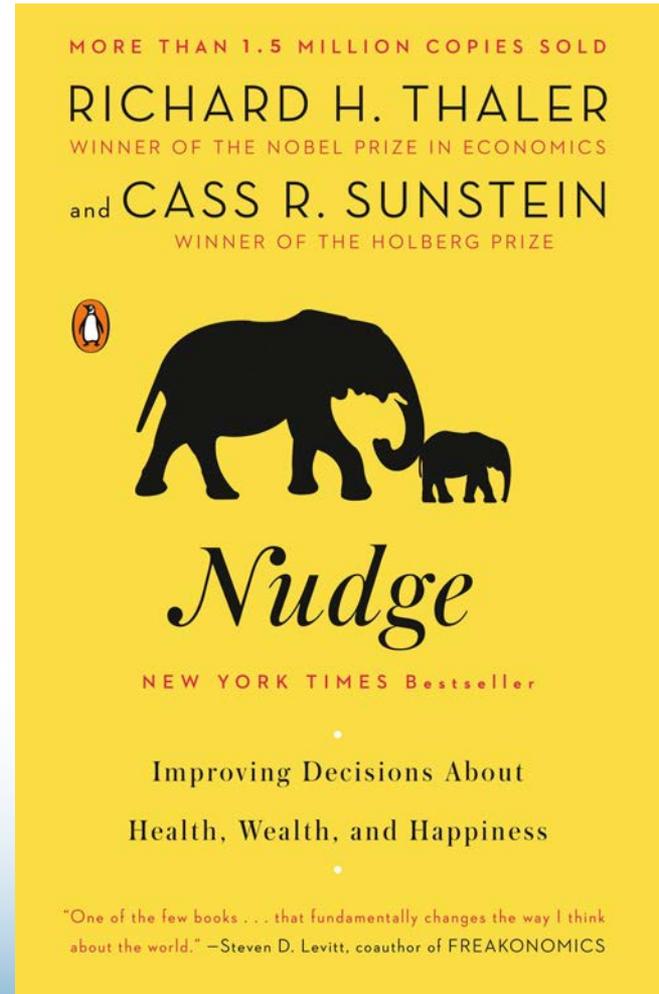
USING NUDGES IN THE CLASSROOM

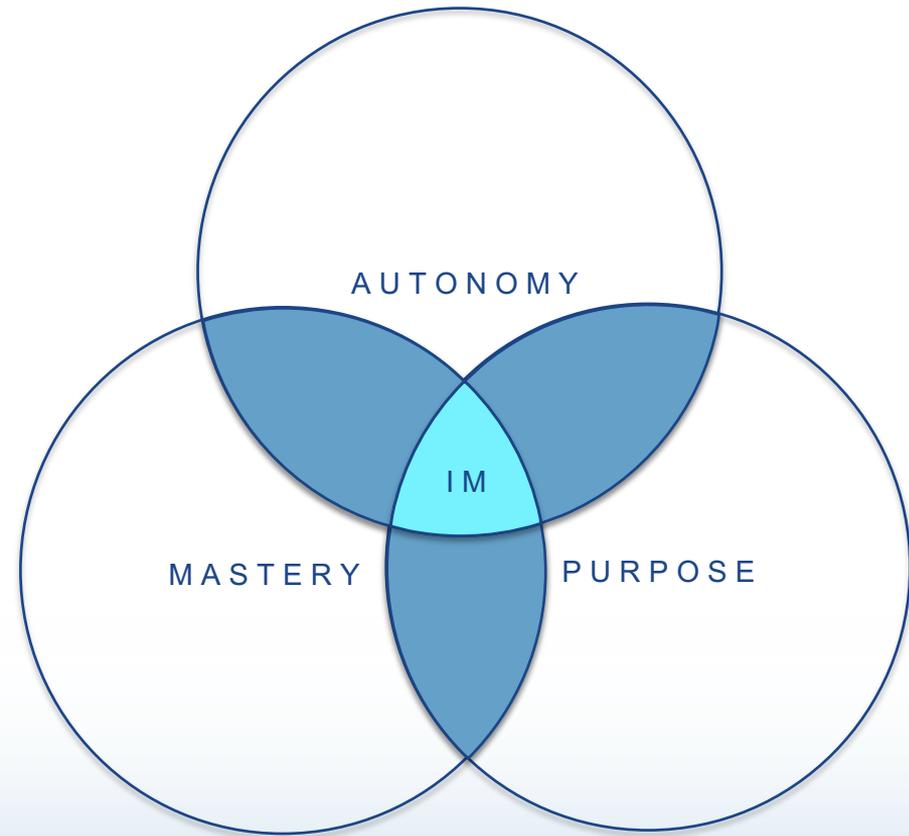
Achievements

Positive Points

Video Game Grading

Goals





DRIVE

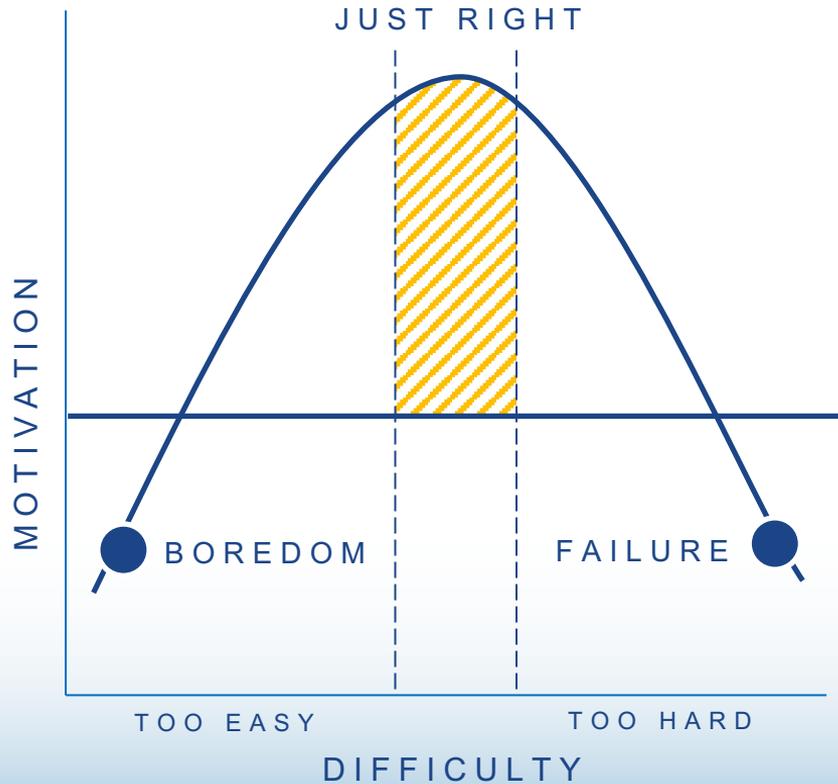
Dan Pink proposes a new approach that centers on intrinsic motivation:

Autonomy

Mastery

Purpose

GOLDBLOCKS TASKS



DRIVE

How can we incorporate these into our courses?

Setting goals

Reducing controlled language

Having open-door hours

Utilize *goldilocks tasks*

Motivational Interviewing...



Motivational Interviewing exercise

On a scale of 1 – 10
how ready are you for this quiz in anatomy?



Motivational Interviewing exercise

*On a scale of 1 – 10
how ready are you for this quiz in anatomy?*

When people have their own reasons for doing something, they believe the reasons more deeply and adhere to the behavior more strongly.



Motivational Interviewing exercise

On the rare chance they give you a 0 or a 1...



THE INFLUENTIAL MIND

Tali Sharot - Professor of Cognitive Neuroscience

Prior Beliefs

Emotion

Incentives

Agency

Curiosity

State of Mind









HAPPY HANDS



Dr. Andy Hauger, Chemistry and Physics, CSM

Physics Student Anish Sangari, MCG M1

Student Nitesh Sood, MCG M1

William Gray, College of Education, Educational Technology

Lynsey Steinberg, Center for Instructional Innovation



MINDFULNESS TIP: SELF-HUGGING



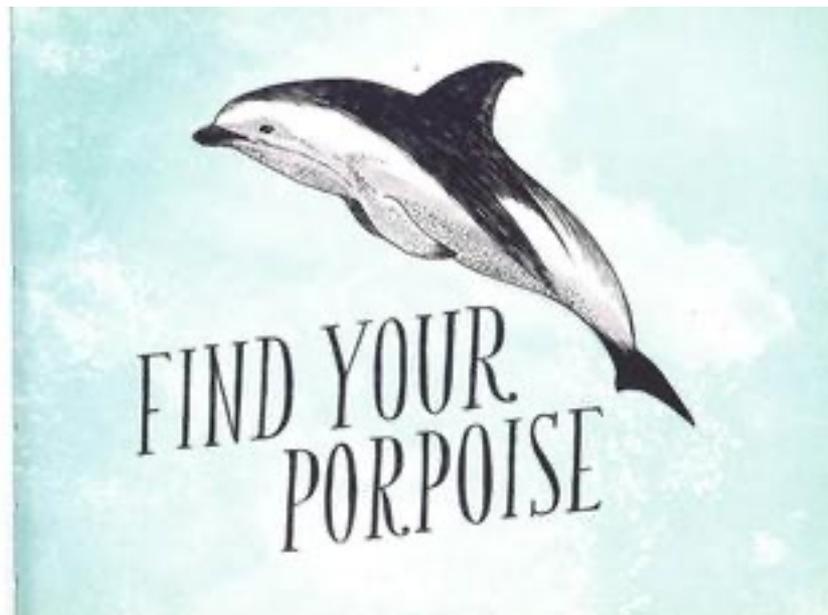
*"Not only do we believe everyone should be like us, but that they are like us."
-Monica Cornetti, Sententia Gamification*



QUESTION



Would someone be willing to share a story where they found themselves guilty of self-hugging?



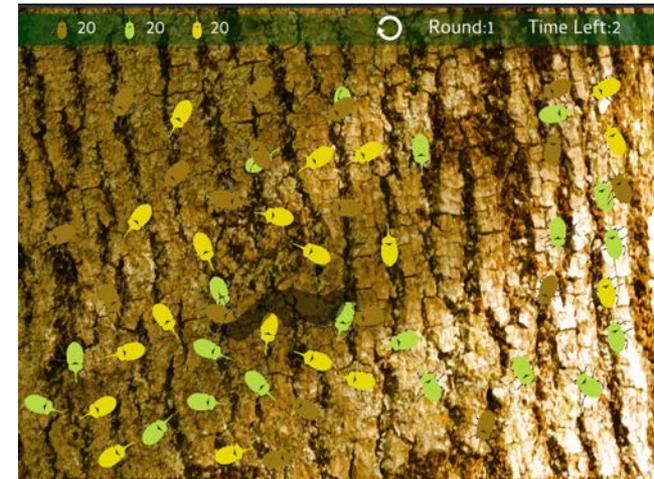
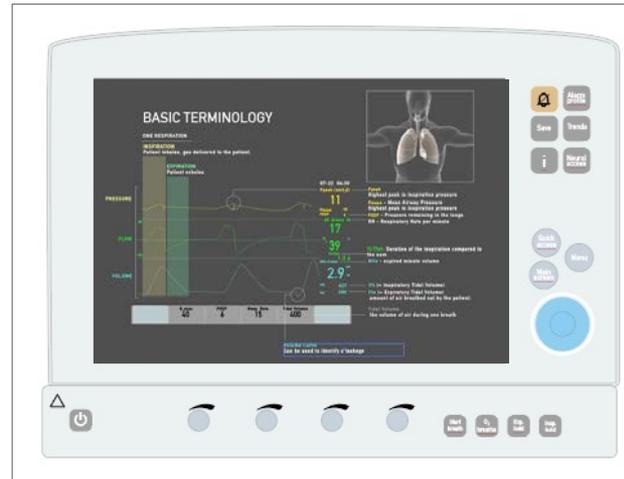


5+ points!

GAMIFICATION

Student engagement drives achievement

The process of applying game elements, game mechanics, and game thinking to non game situations.





GAMIFICATION BENEFITS

Learn from their failure

Positive feedback/more engagement

Improved retention



GAMIFICATION QUESTIONS

What do players want?

What do players expect?

What tools do we utilize?



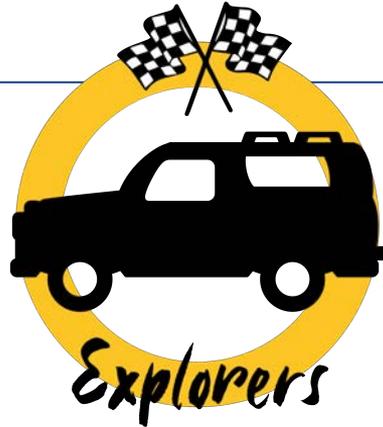
BARTLE'S GAMER TYPES



Motivation: Achievers want elite status, and to show it off.

Game elements:

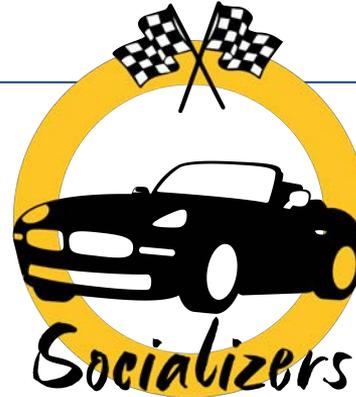
- In-game achievements
- Points
- Levels
- Trophies
- Badges
- Self-Competing



Motivation: A focus on exploring and discovery.

Game elements:

- Unlocking elements
- Exploring levels
- Creating a story
- Collecting
- Avatars
- Discovery



Motivation: Driven to develop friends and contacts.

Game elements:

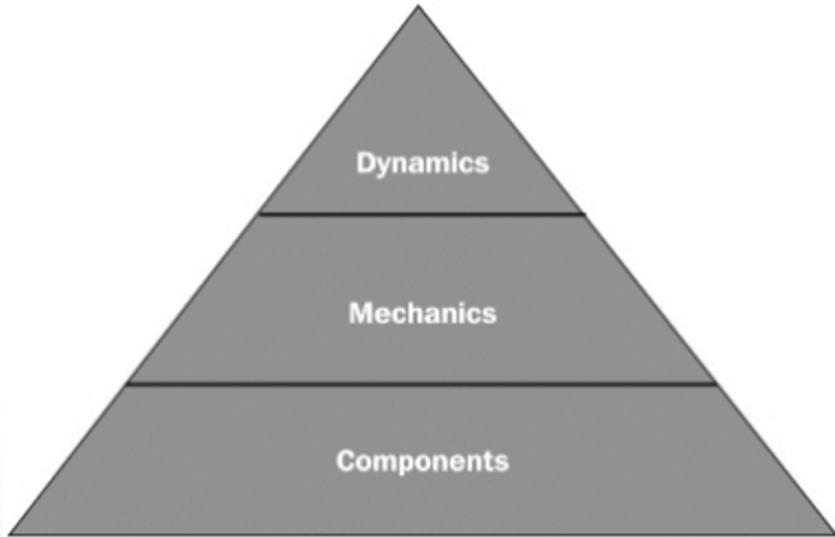
- Friend lists
- Friends
- Community
- Communication
- Messengers
- Badges



Motivation:
A focus on winning.

Game elements:

- Leaderboards
- Ranks
- Competition
- Tests of skill
- Player vs Player



Profile photo from:
<https://scholar.google.com/citations?user=ZKvoljcAAAAJ&hl=en>



PYRAMID OF GAME ELEMENTS

Common elements found in gamification design.

Dynamics

The hidden structure that makes the game have regular patterns
(the grammar)

Mechanics

Process that drives things forward
(the verbs)

Components

The specific drivers of the dynamics or mechanics
(the nouns)

Reward



Points!



AWARDING POINTS

- Participation
- Encouraging positive behaviors
- Encouraging for virtual environments
 - 'Double or nothing' question
 - Easter eggs or hidden elements
 - Lottery or random drop rewards



BADGES

- Virtual champion badge
- Game profile type badge
- Heroic badge
- For a type of skill
- Best attendance badge

AVATAR
MAKER



Select the

Gravatar Share Download

Face Eyes Hair

Clothes Backs

200x200 (.png)
400x400 (.png)
vector format (.svg)

Gravatar Share Download

The image shows a user interface for an avatar maker. A central panel displays a preview of the avatar and a menu of customization options. The 'Download' button is circled in red. A dropdown menu is open, showing three options: '200x200 (.png)', '400x400 (.png)', and 'vector format (.svg)'. The '200x200 (.png)' option is also circled in red. At the bottom of the interface, there are buttons for 'Random', 'Reset', 'Gravatar', 'Share', and 'Download', with the 'Download' button circled in red.

Random Reset

Gravatar Share Download



CHOICES

- Two out of three options
- Choice the topic
- Choosing an avatar
- Choosing an opportunity
- Choosing tasks in order of choice
- Customization



QUEST/ADVENTURE

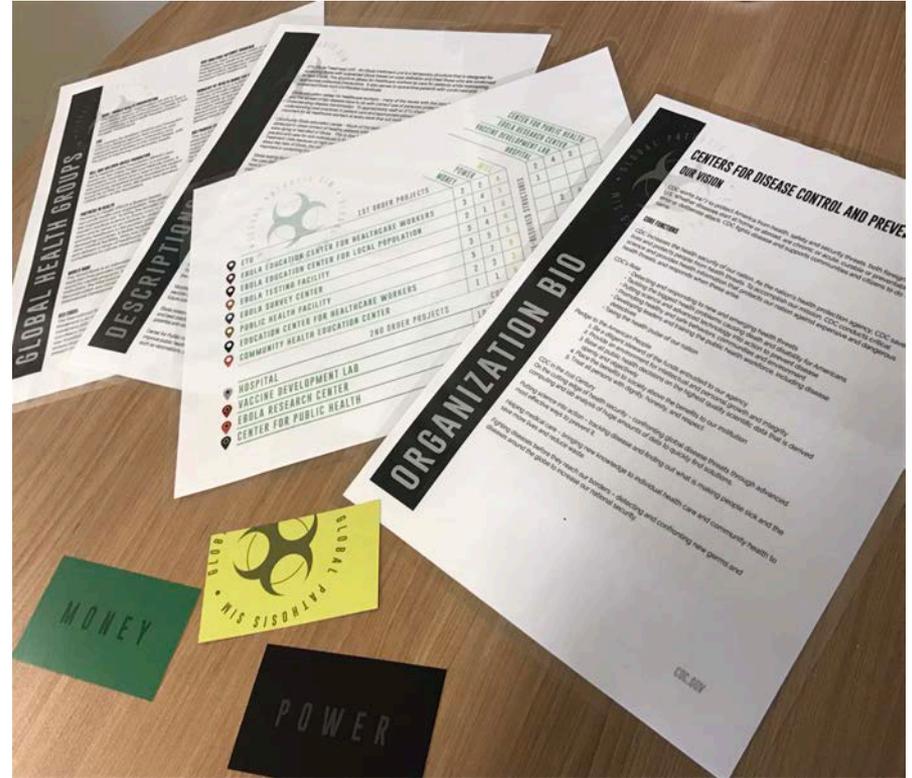
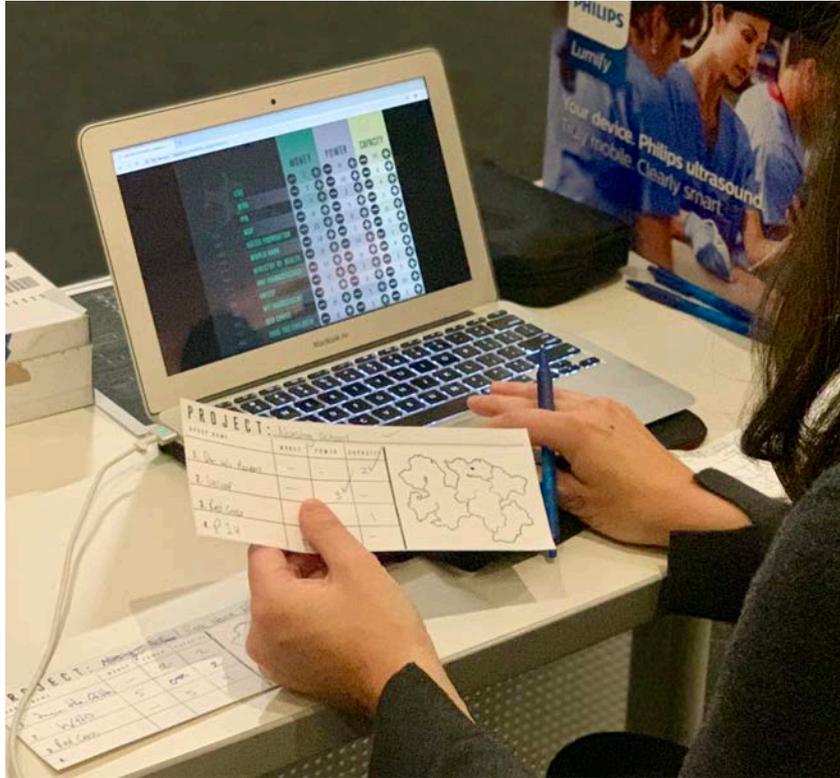
Escape rooms
Virtual escape room
Photo quest
Culture experience quest
Maze
Virtual quest
Scavenger hunt



WORLD HEALTH DAY

Dr. Daniel Kaminstein – Global Pathosis Sim







YAN JU (GENERAL FROM THE STATE OF ZHAO)

Q1: 2

BIOGRAPHY

You became a general for the state of Zhao after your King. King Dai accused the great general Li Mu who had kept the Qin at bay of treason and forced Li Mu to commit suicide in 229 B.C.E. and after he dismissed Sima Shang. A year later, for the first time in years, the Qin defeated the Zhao forces. This is when you fled the field and saw your companion, the General Zhao Cong, captured and killed by Wang Jian. You were a close friend of Zhao Cong, so you harbor a lot of personal hatred toward Wang Jian.

You know that your state is in a dire position and will not survive without the help of the other states. Your king sent you to the court of Chu to find a solution to halt or at least slow the Qin expansion. You know how ruthless the Qin, and especially Wang Jian, can be. You've heard that when the Qin were attacking the state of Yan, in an attempt to appease Qin forces and halt the attack on Yan, the King of Yan demanded the head of the crown prince Ji Dan (who had sent the assassin Jing Ke to kill the Qin king). King Ying Zheng however ordered the continued attack on Yan.

AFFILIATIONS

You are not the only military specialist present. You might mingle with other specialists to hear of their position on the current crisis. You are of course here to also protect the Zhao envoy and you agree overall with the statesman's position. You are likely to join the same faction as him.



REACTING TO THE PAST: GAME OF SAGES

Dr. Andrew Goss
and
Dr. Sandrine Catris

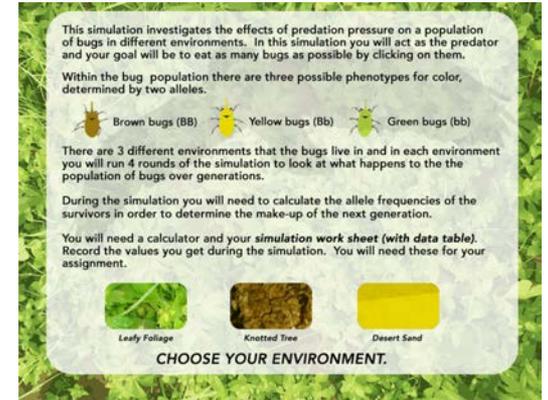
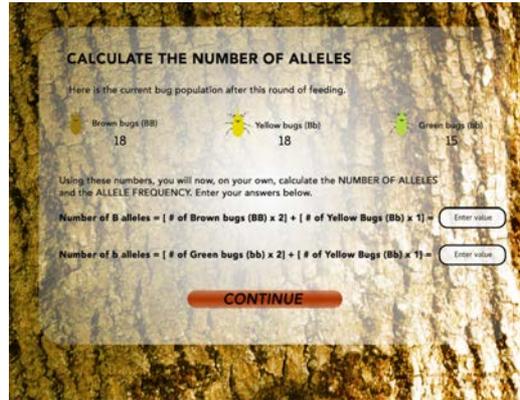
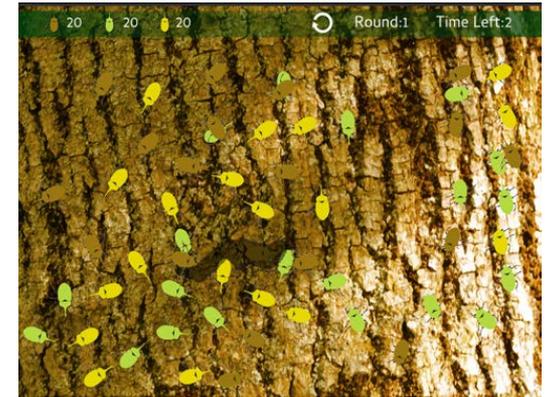




NATURAL SELECTION

Gamification of a course concept

Dr. Ruchi Patel

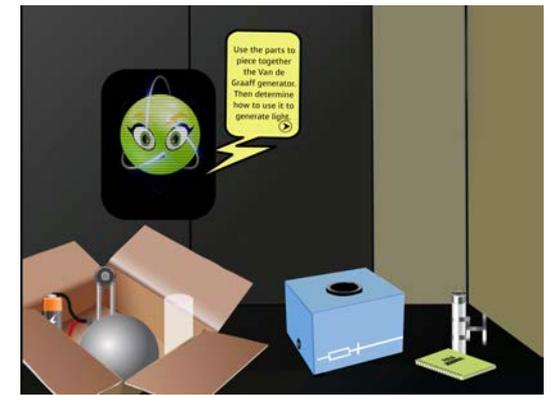
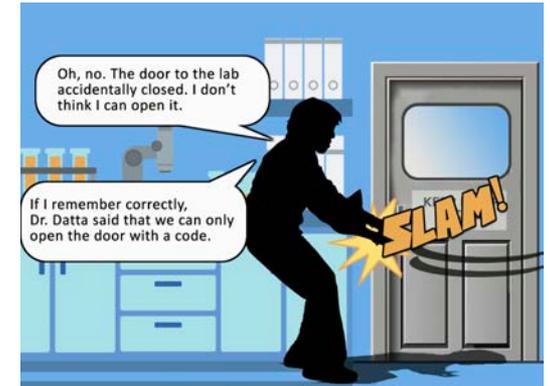
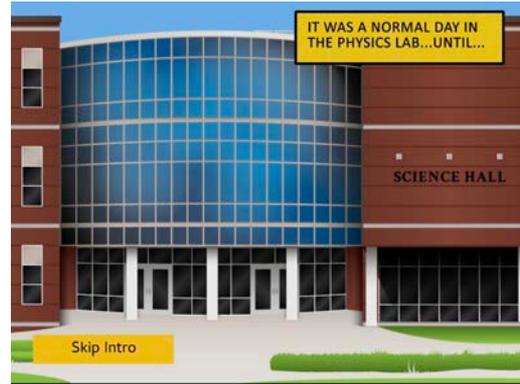




PHYSICS ESCAPE ROOM

Gamification of a course concept

Dr. Trinanjan Datta





Augusta University Gamification Roadmap

Center for Instructional Innovation

The Gamification Roadmap Checklist

Understand that gamification is not applying only game elements to a course for fun but that it is a process to motivate for behavioral change. It doesn't mean only utilizing points/leaderboards/badges and calling it a day, it doesn't mean making a game. We need to provide meaningful outcomes and objective to encourage change.

Identify goals:

Define Measurable objectives:

Who are you designing this concept for? What will motivate them? What do I want them to discover as a learning outcome?



Choose one idea which encompasses all the outcomes:

Enhance the learning

Incorporate a motto or theme for the motivation.

Enhance the learning by creating analogies, activities, learning examples, create a story, etc. Will you use teams?



Delivery Methods:

Your teaching/delivery methods, storyboarding the ideas, designed interactivity, job aids, activities, eLearning, lecture, etc. Establish Purpose, be clear, prioritize, and your environment should reflect the purpose.



Apply learned game mechanics and the elements to motivate them:

Utilize game mechanics to keep your students engaged that will best fit with the goals and learning methods you identify above.



Measure success:

Revisit your analysis of your learners from earlier and identify what motivates them and what they will find entertaining. Measure the performance and see what works well or does not work well. Adjust and revisit!



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Contact Us

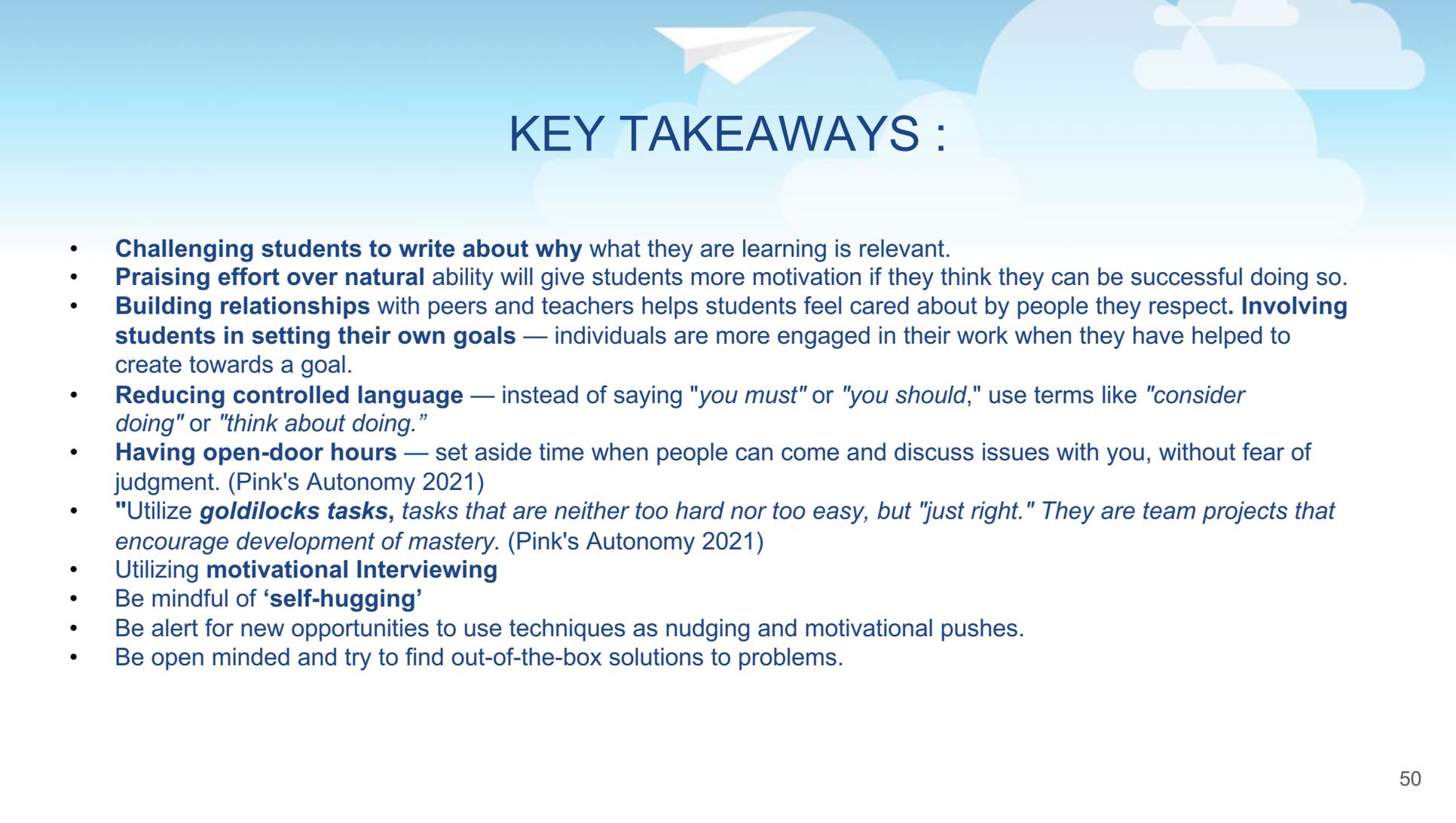
Instructional Innovation

☒ Summerville Campus

☒ University Hall UH-235

☎ 706-737-1742

☒ ci@augusta.edu

A light blue background with a white paper airplane flying towards the right in the upper left, and several white, stylized clouds scattered across the scene.

KEY TAKEAWAYS :

- **Challenging students to write about why** what they are learning is relevant.
- **Praising effort over natural** ability will give students more motivation if they think they can be successful doing so.
- **Building relationships** with peers and teachers helps students feel cared about by people they respect. **Involving students in setting their own goals** — individuals are more engaged in their work when they have helped to create towards a goal.
- **Reducing controlled language** — instead of saying "*you must*" or "*you should*," use terms like "*consider doing*" or "*think about doing*."
- **Having open-door hours** — set aside time when people can come and discuss issues with you, without fear of judgment. (Pink's Autonomy 2021)
- "Utilize **goldilocks tasks**, tasks that are neither too hard nor too easy, but "*just right*." They are team projects that encourage development of mastery. (Pink's Autonomy 2021)
- Utilizing **motivational Interviewing**
- Be mindful of '**self-hugging**'
- Be alert for new opportunities to use techniques as nudging and motivational pushes.
- Be open minded and try to find out-of-the-box solutions to problems.

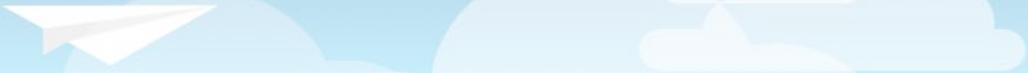


FINAL SCORE COUNT!

What was the secret word?
Type it in the chat!



5+ points!



EARN POINTS

YOU WILL SELECT WHICH DOOR FOR YOUR PRIZE!



DOOR 1



DOOR 2



DOOR 3

DOOR 3



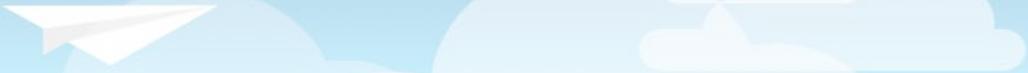
DOOR 1



DOOR 2



DOOR 3



DOOR 2



DOOR 1



DOOR 2



DOOR 3

DOOR 1



DOOR 1



DOOR 2



DOOR 3



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[Bartle's Gamer Type Quiz](#)

[Jaguar Increased Sales](#)

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