COLLEGE OF COASTAL GEORGIA

The following table shows fall 2013 housing demand from off-campus and Coastal Place students, distributed by unit preference from the survey.1 Demand from on-campus residents of Lakeside Village is excluded since we would not want new housing to count on cannibalizing these residents.

Unit Type	Full-Time Interested Student Preference	Potential Incremental Demand	Coastal Place Student Preference	Potential Demand	Total Potential Demand
2-Sgl-BR Semi-Suite (Lakeside Village)	4%	7	8%	3	10
4-Sgl-BR Suite (Lakeside Village)	9%	14	15%	7	21
2-Sgl-BR Semi-Suite (Proposed)	9%	14	0%	0	14
2-Sgl-BR Suite (Lakeside Village)	22%	35	15%	7	42
2-Sgl-BR Suite w/ Kitchenette (Proposed)	55%	86	62%	28	114
Total	100%	156	100%	45	201

Despite the cost, the preference strongly favors the most expensive unit—with a kitchenette.

The semester rents that the survey showed—given in the first data column in the table below—were for the current (2013-14) academic year, but ASL assumes that rents can increase by inflation at a rate of 3% annually, to the rates shown through 2016-17, without affecting demand.

Unit Type	2013–14	2014–15	2015–16	2016–17
2-Sgl-BR Semi-Suite (Lakeside Village)	\$2,478	\$2,552	\$2,629	\$2,708
4-Sgl-BR Suite (Lakeside Village)	\$2,361	\$2,432	\$2,505	\$2,580
2-Sgl-BR Semi-Suite (Proposed)	\$2,545	\$2,621	\$2,700	\$2,781
2-Sgl-BR Suite (Lakeside Village)	\$2,691	\$2,772	\$2,855	\$2,941
2-Sgl-BR Suite w/ Kitchenette (Proposed)	\$2,733	\$2,815	\$2,899	\$2,986

The units were tested in the survey with the floor plan drawings and descriptions shown on the following page.

¹ Demand from Coastal Place respondents is not reduced with a closure rate factor, reflecting that current residents have demonstrated their willingness to live in college housing. Demand is at the midpoint of the range of the 95% confidence interval.

Two-Single-Bedroom Semi-Suite (Lakeside Village)



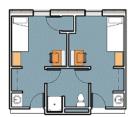
Designed for two students, with two bedrooms and one bathroom.

Four-Single-Bedroom Suite (Lakeside Village)



Designed for four students, one in each bedroom, with two shared bathrooms and a living room.

Two-Single-Bedroom Semi-Suite (Proposed)



Designed for two students, with two private bedrooms sharing one bathroom between them.

Two-Single-Bedroom Suite (Lakeside Village)



Designed for two students, with two private bedrooms, one bathroom, and a living room.

Two-Single-Bedroom Suite with Kitchenette (Proposed)



Designed for two students, with two private bedrooms, one bathroom, and a kitchenette.