SPONSORPOINT

Third Party Billing & Contract Payments

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SponsorPoint Presentation Overview

- **Contract Payments & Billing**
- **What is SponsorPoint?**
- **Jackie Lovejoy – Gordon State College**
  - Why Gordon chose SponsorPoint?
  - How is Gordon utilizing SponsorPoint?
- **A look at SponsorPoint**

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Gordon State College

- How many of you ever felt like you were in a boxing match with your Sponsors?
- Are you interested in saving time and money?
- Sponsorpoint will get you out of that boxing ring and save your organization money in the long run.

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Contract Payments & Billing

Third Party Contracts

***Noun*: Painful, Time-Consuming, Hard to Reconcile**

***Synonyms*: contract account payments, sponsor payments**

***Definition*: organizations who agree to pay some or all of students' tuitions and fees.**

- **2011 NACUBO poll**
- **TPCs still handled like student accounts were handled years ago**

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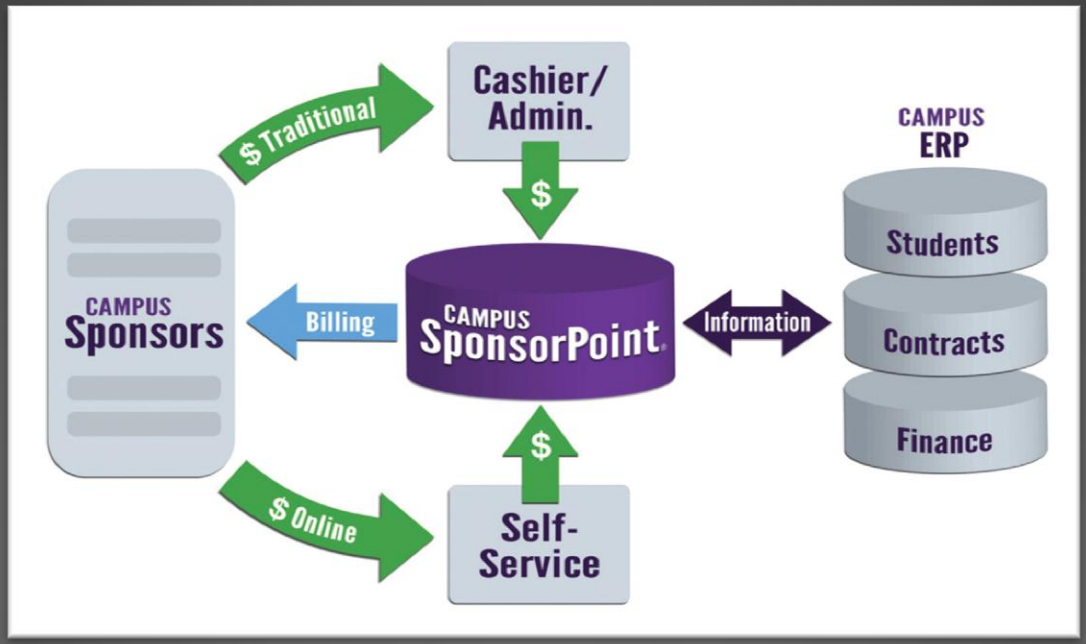
What is SponsorPoint?



SponsorPoint is TouchNet's newest product:

- **provides automation for contract payments**
- **streamlines payment reconciliation**
- **reduces the effort needed to distribute sponsor statements**
- **improves data security**
- **offers self-service information retrieval to sponsors**

A Look At SponsorPoint

Sponsor View

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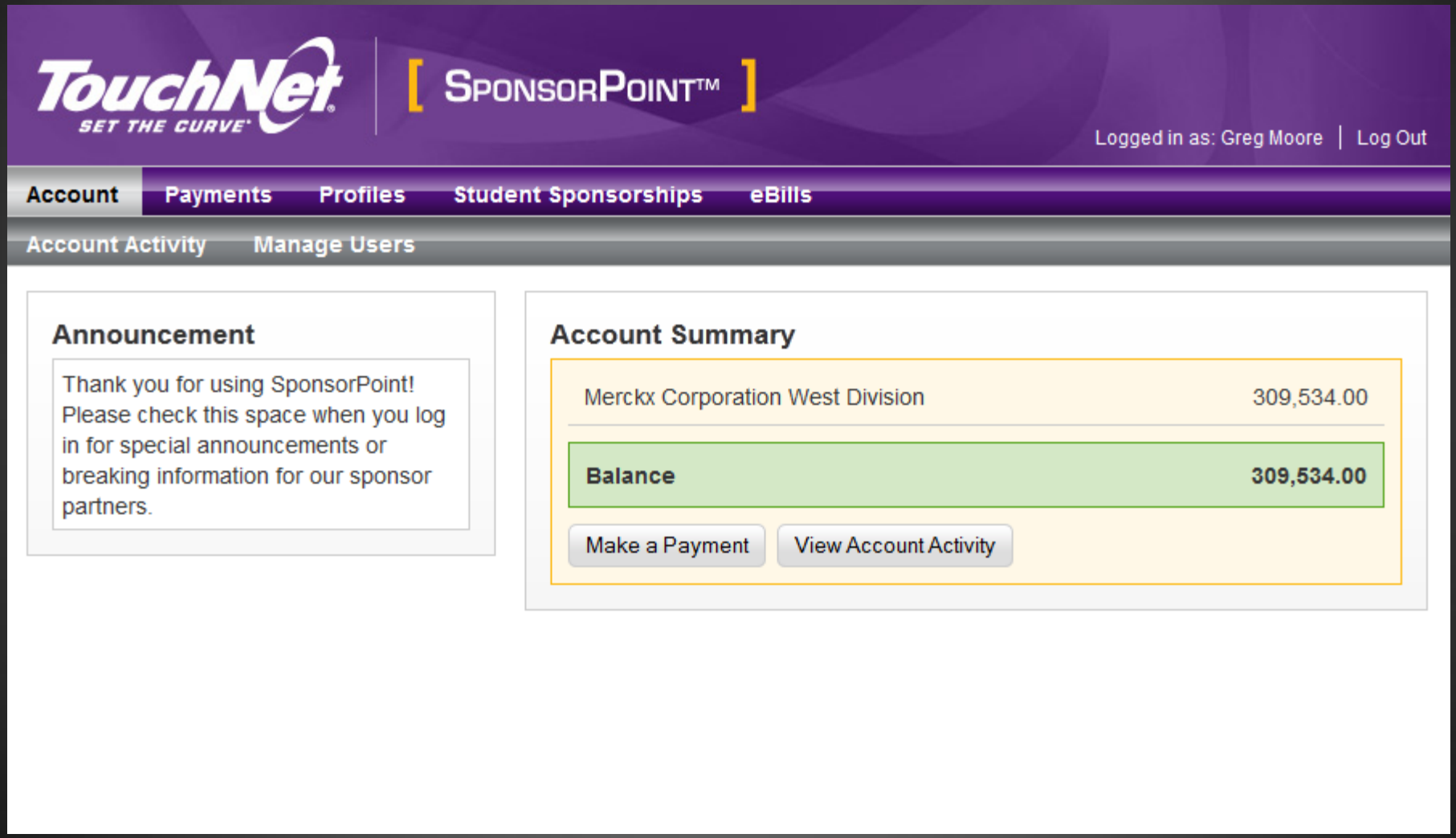
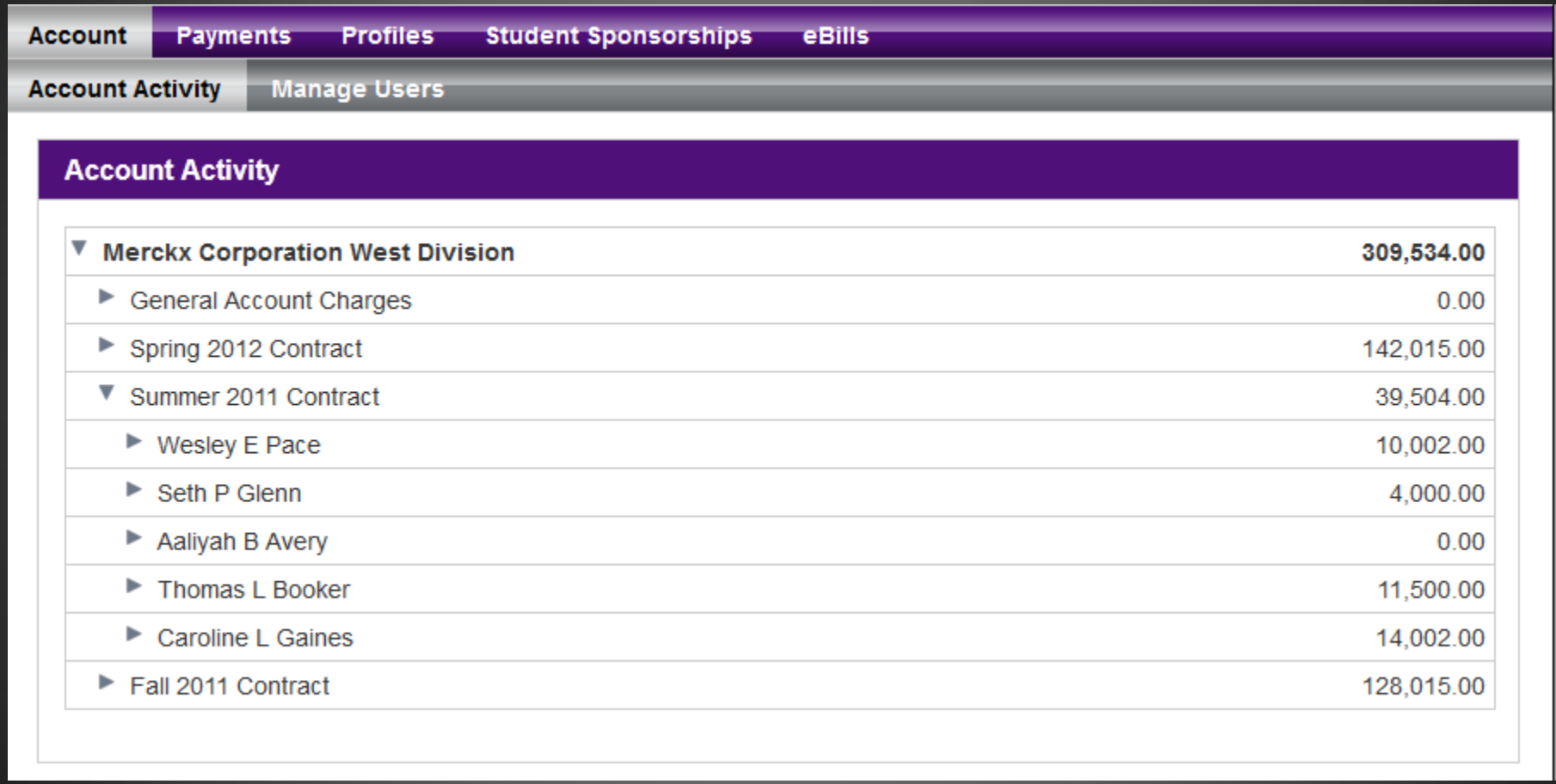
Account Management for Sponsors

Sponsor Home Page



Contract Account Activity

Contract, Student and Itemized Levels



Contract Account Payments

Pay Full Balance vs Pay by Detail & Partial Payment

Account | Payments | Profiles | Student Sponsorships | eBills

Account Payment | Payment History

Account Payment

Payment Amount

- Pay Full Balance **309,534.00**
- Pay by Detail

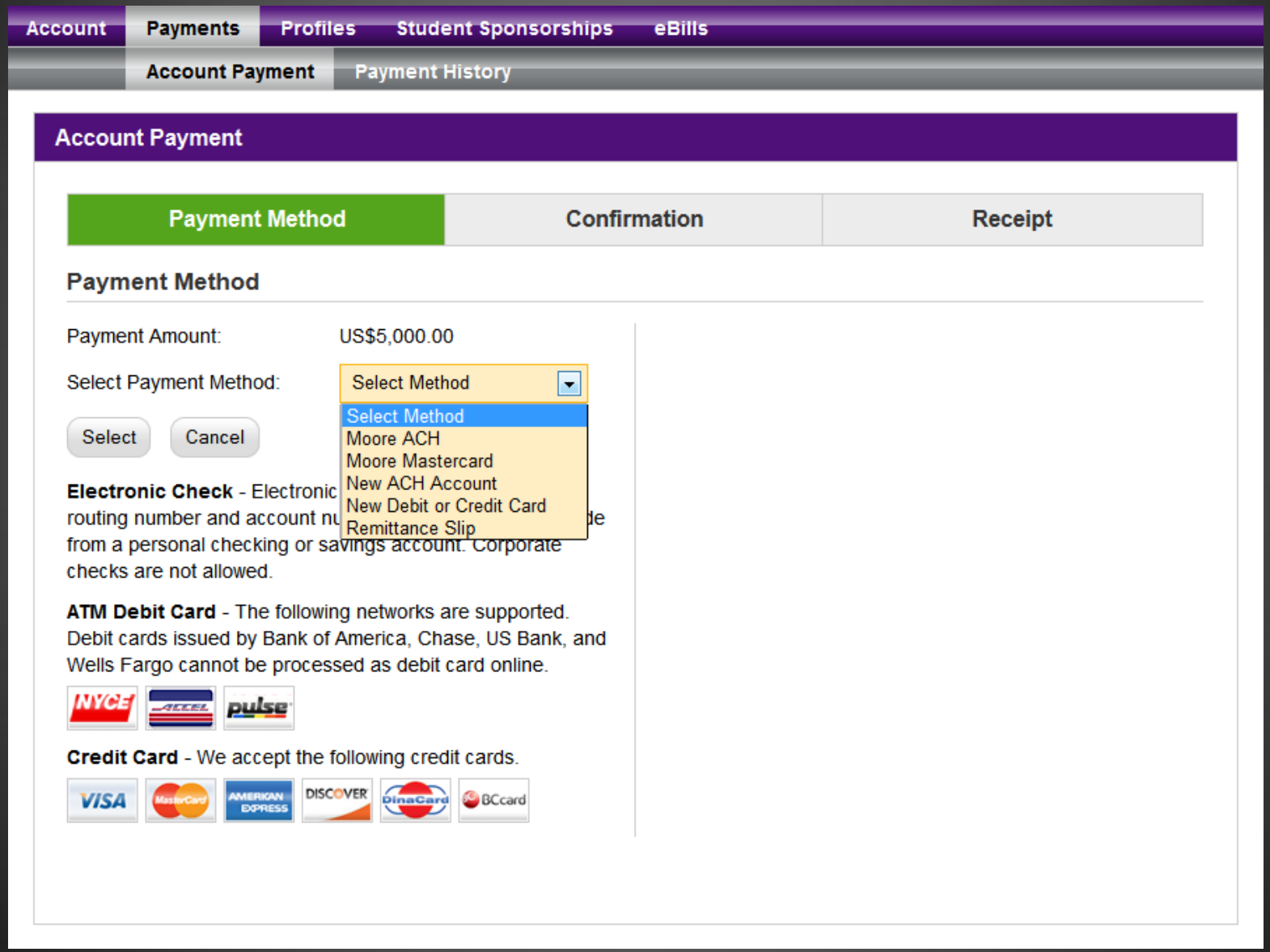
Name	Balance	Payment Amount
Merckx Corporation West Division	**309,534.00**	**5,000.00**
Spring 2012 Contract	142,015.00	
Summer 2011 Contract	39,504.00	5,000.00
Wesley E Pace	10,002.00	5,000.00
Seth P Glenn	4,000.00	
Thomas L Booker	11,500.00	
Caroline L Gaines	14,002.00	
Fall 2011 Contract	128,015.00	

Total Payment **5,000.00**

Continue

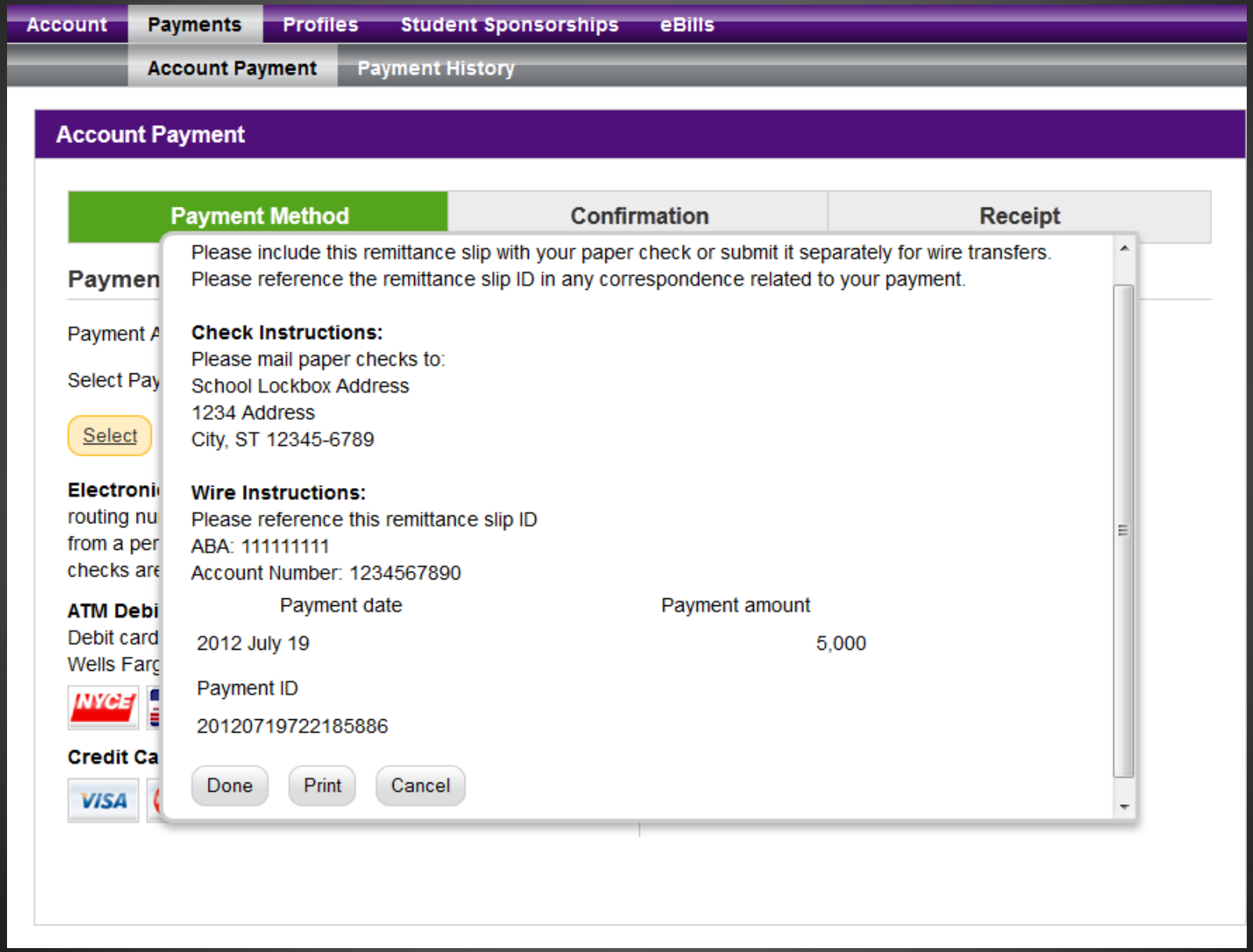
Payments on Contract Accounts

Multiple Payment Methods

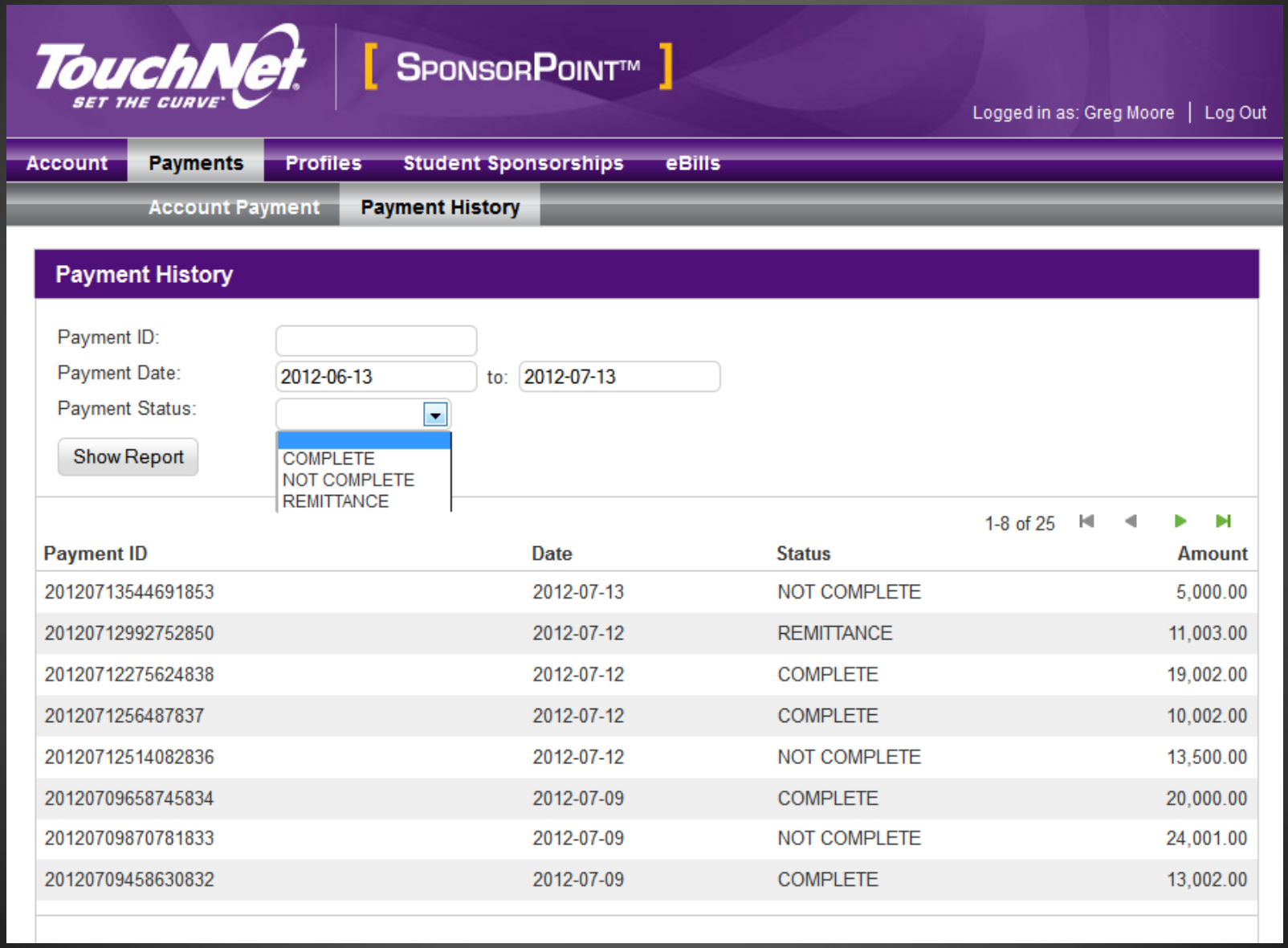


Payments on Contract Accounts

Remittance Form



Payments on Contract Accounts
Payment History



Payment ID	Date	Status	Amount
20120713544691853	2012-07-13	NOT COMPLETE	5,000.00
20120712992752850	2012-07-12	REMITTANCE	11,003.00
20120712275624838	2012-07-12	COMPLETE	19,002.00
2012071256487837	2012-07-12	COMPLETE	10,002.00
20120712514082836	2012-07-12	NOT COMPLETE	13,500.00
20120709658745834	2012-07-09	COMPLETE	20,000.00
20120709870781833	2012-07-09	NOT COMPLETE	24,001.00
20120709458630832	2012-07-09	COMPLETE	13,002.00

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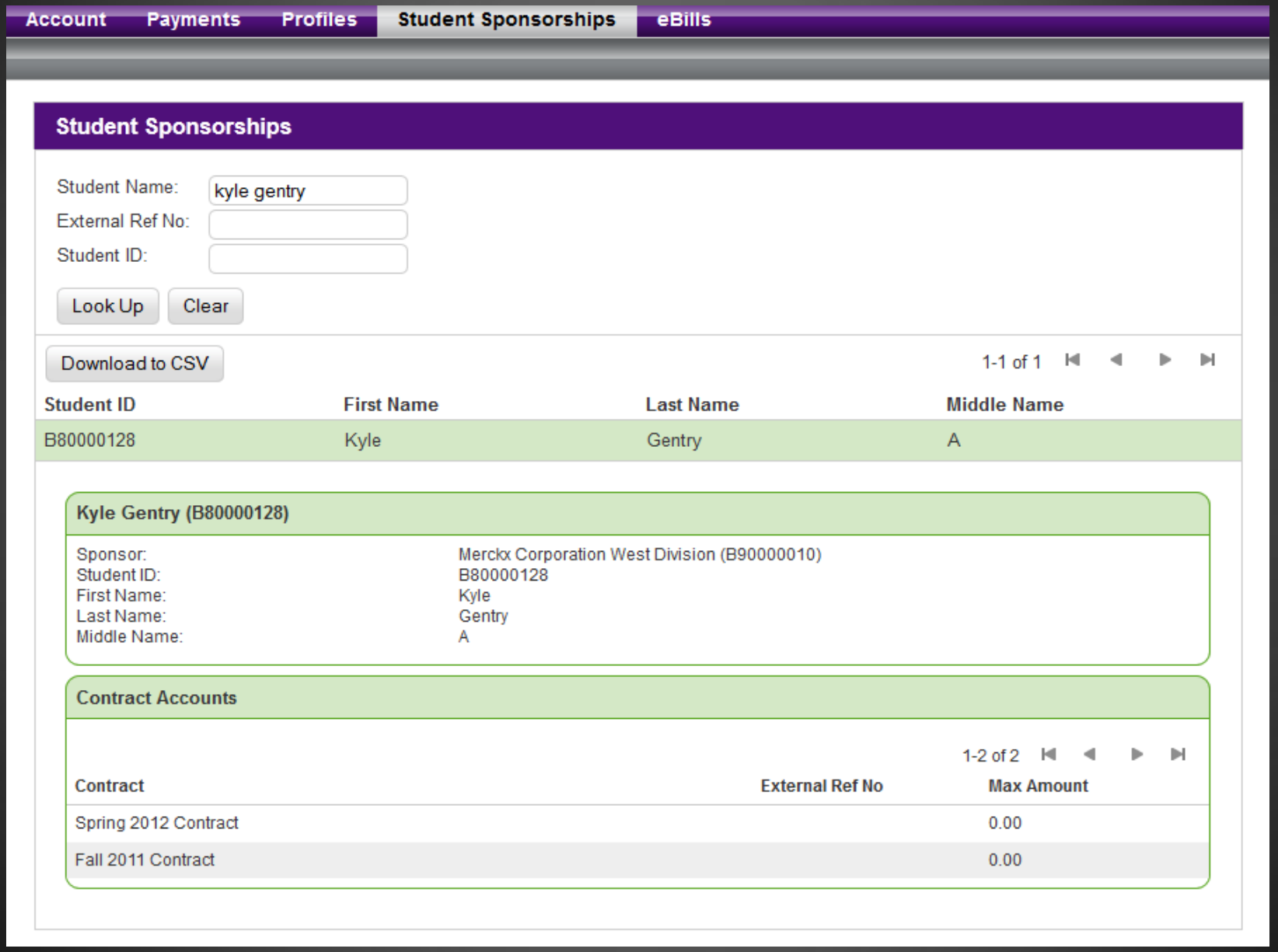
Payments on Contract Accounts
Student Sponsorships



Sponsor eBills
Billing Statements

Print Close

YOUR CAMPUS | SponsorPoint

Statement for: Merckx Corporation West Division

Merckx Corporation West Division

Sponsor Name:	Merckx Corporation West Division
Sponsor ID:	B90000010
Bill Date:	2012-06-22
Due Date:	2012-07-01
Amount Due:	126,016.00
Invoice Number:	B900000102012062226

Account Summary

Contract	Contract Number	Term	Amount Due
Spring 2012 Contract		201201	22,006.00
Summer 2011 Contract		201120	36,004.00
Fall 2011 Contract		201109	68,006.00

Merckx Corporation West Division

Sponsor Name:	Merckx Corporation West Division
Sponsor ID:	B90000010
Bill Date:	2012-06-22
Due Date:	2012-07-01
Amount Due:	126,016.00
Invoice Number:	B900000102012062226

Please send payments to: 123 Main Street, Anywhere, KS 66219

A Look At SponsorPoint

Administration View

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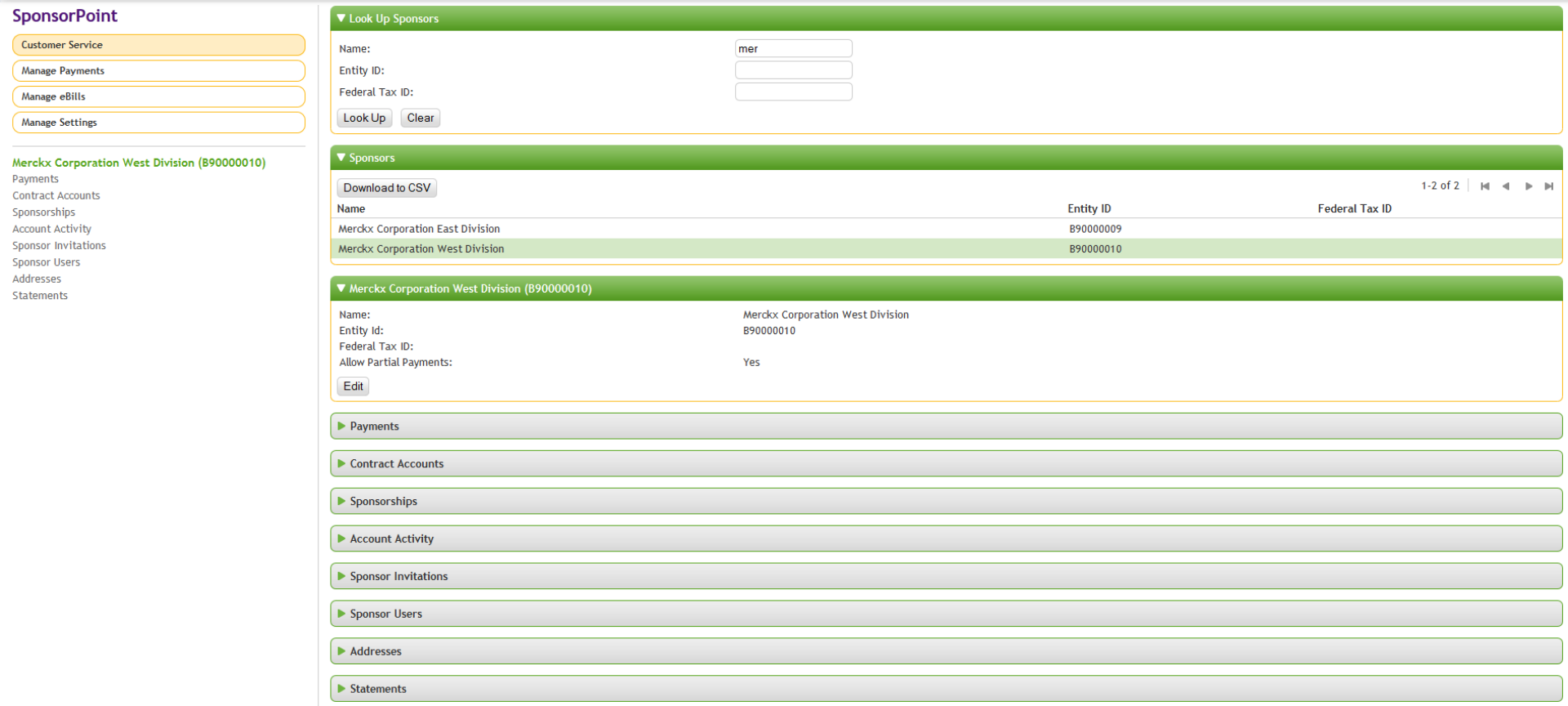
Administration: Landing Page



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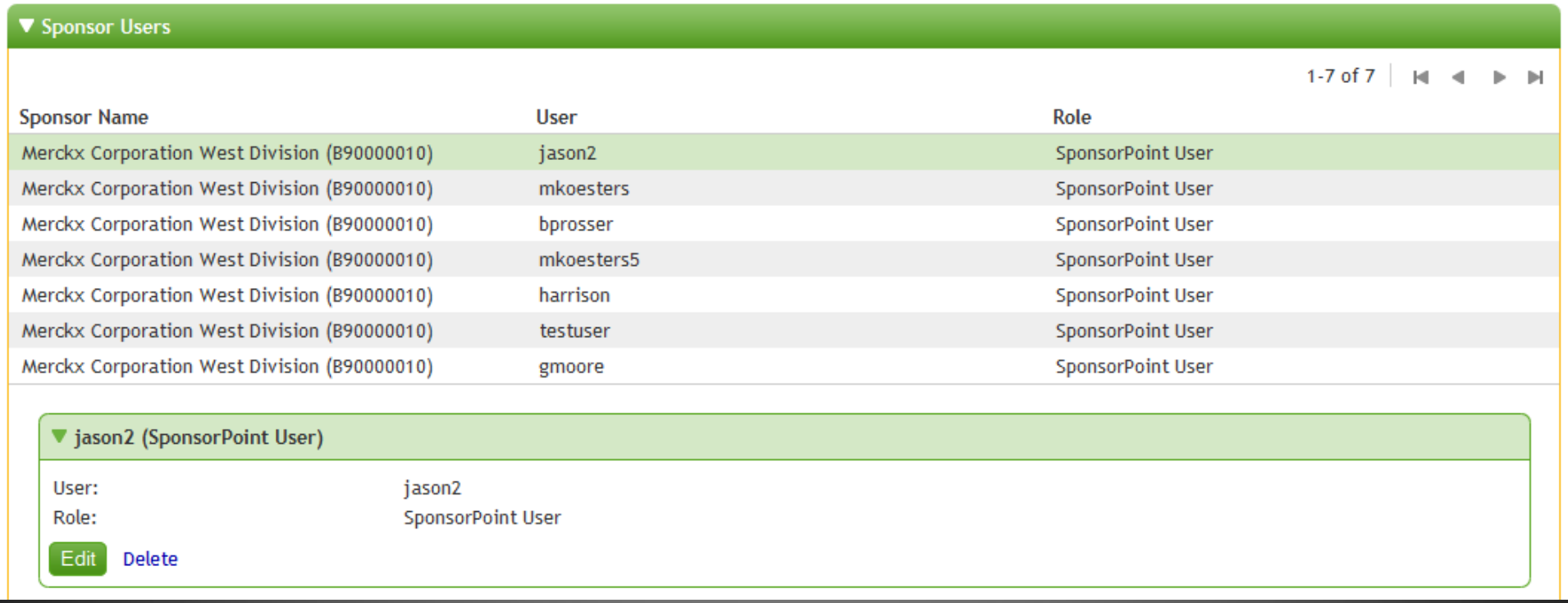
Administration: Invite Sponsors



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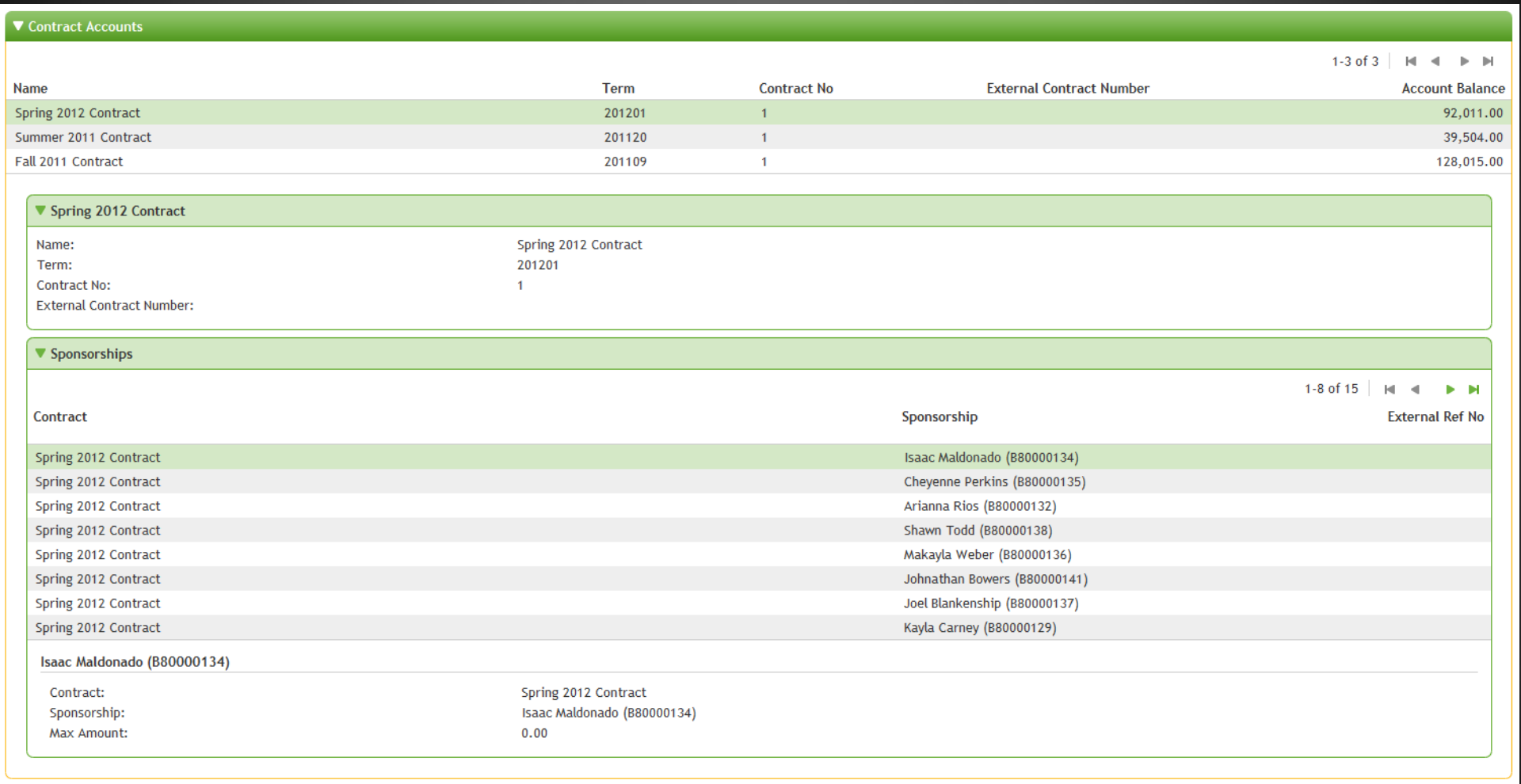
Administration: Manage Sponsors



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Administration

Receiving Payments: Posting

▼ Payments

Create Payment Record

1-8 of 127

Payment ID	Date	Status	Amount
20120719722185886	2012-07-19	REMITTANCE	5,000.00
20120718471003884	2012-07-18	COMPLETE	8,002.00
2012071888963883	2012-07-18	REMITTANCE	8,002.00
20120718632963882	2012-07-18	REMITTANCE	8,002.00
20120718592549881	2012-07-18	REMITTANCE	18,004.00
20120718821504879	2012-07-18	NOT COMPLETE	5,000.00
20120717640495877	2012-07-17	COMPLETE	9,001.00
20120717503713876	2012-07-17	REMITTANCE	9,001.00

▼ 20120719722185886

Creation Date: 2012-07-19
Amount: 5,000.00
Status: COMPLETE
Payer Name: Greg Moore

Contract Sponsorship	Sponsor Name	Entity ID	Contract	Amount
Wesley E Pace	Merckx Corporation West Division	B90000010	Summer 2011 Contract	5000.00

View Receipt

Administration

Creating a Payment Record

▼ Merckx Corporation West Division (B90000010)

Name:	Merckx Corporation West Division
Entity Id:	B90000010
Federal Tax ID:	
Allow Partial Payments:	Yes

Edit

▼ Payments

Create Payment Record

1-8 of 128

Payment ID	Date	Status	Amount
20120719323318894	2012-07-19	COMPLETE	2,000.00
20120719722185886	2012-07-19	COMPLETE	5,000.00
20120718471003884	2012-07-18	COMPLETE	8,002.00
2012071888963883	2012-07-18	REMITTANCE	8,002.00
20120718632963882	2012-07-18	REMITTANCE	8,002.00
20120718592549881	2012-07-18	REMITTANCE	18,004.00
20120718821504879	2012-07-18	NOT COMPLETE	5,000.00
20120717640495877	2012-07-17	COMPLETE	9,001.00

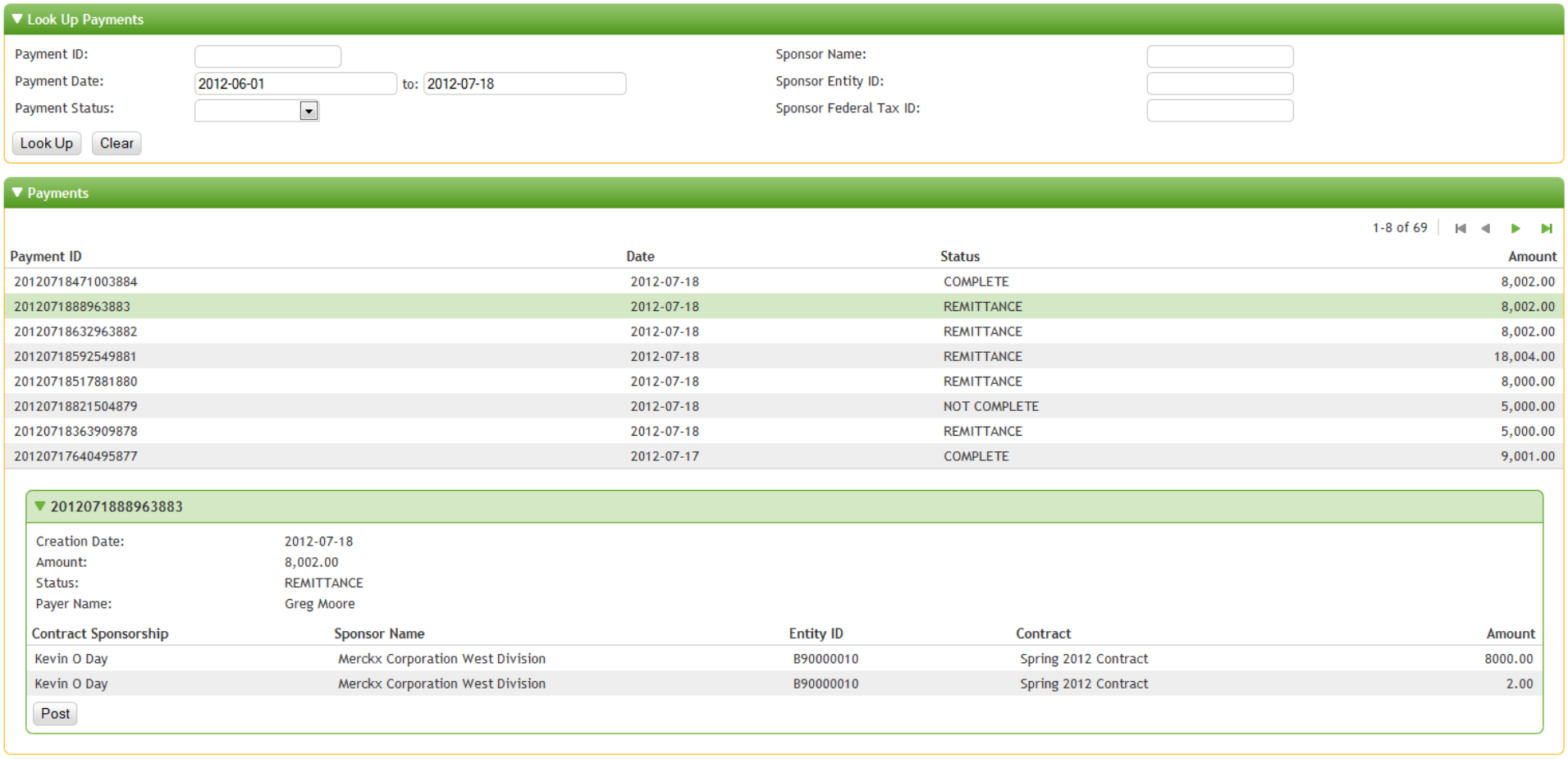
▼ 20120719323318894

Creation Date:	2012-07-19
Amount:	2,000.00
Status:	COMPLETE
Payer Name:	Greg Moore

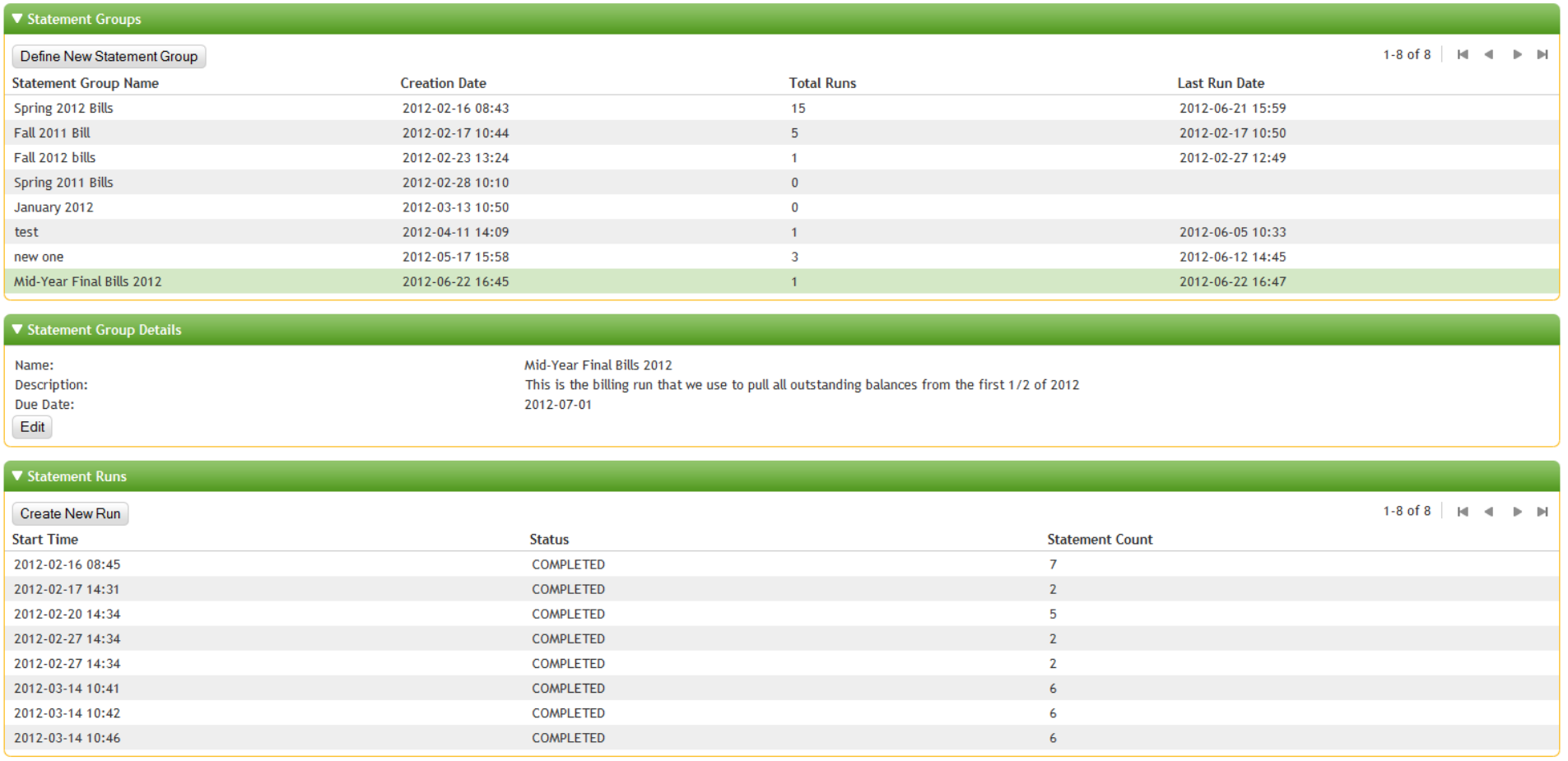
Contract Sponsorship	Sponsor Name	Entity ID	Contract	Amount
Seth P Glenn	Merckx Corporation West Division	B90000010	Summer 2011 Contract	2000.00

View Receipt

Administration: Manage Payments



Administration: Manage eBills



▼ Statement Groups

Define New Statement Group

1-8 of 8

Statement Group Name	Creation Date	Total Runs	Last Run Date
Spring 2012 Bills	2012-02-16 08:43	15	2012-06-21 15:59
Fall 2011 Bill	2012-02-17 10:44	5	2012-02-17 10:50
Fall 2012 bills	2012-02-23 13:24	1	2012-02-27 12:49
Spring 2011 Bills	2012-02-28 10:10	0	
January 2012	2012-03-13 10:50	0	
test	2012-04-11 14:09	1	2012-06-05 10:33
new one	2012-05-17 15:58	3	2012-06-12 14:45
Mid-Year Final Bills 2012	2012-06-22 16:45	1	2012-06-22 16:47

▼ Statement Group Details

Name: Mid-Year Final Bills 2012
Description: This is the billing run that we use to pull all outstanding balances from the first 1/2 of 2012
Due Date: 2012-07-01

Edit

▼ Statement Runs

Create New Run

1-8 of 8

Start Time	Status	Statement Count
2012-02-16 08:45	COMPLETED	7
2012-02-17 14:31	COMPLETED	2
2012-02-20 14:34	COMPLETED	5
2012-02-27 14:34	COMPLETED	2
2012-02-27 14:34	COMPLETED	2
2012-03-14 10:41	COMPLETED	6
2012-03-14 10:42	COMPLETED	6
2012-03-14 10:46	COMPLETED	6

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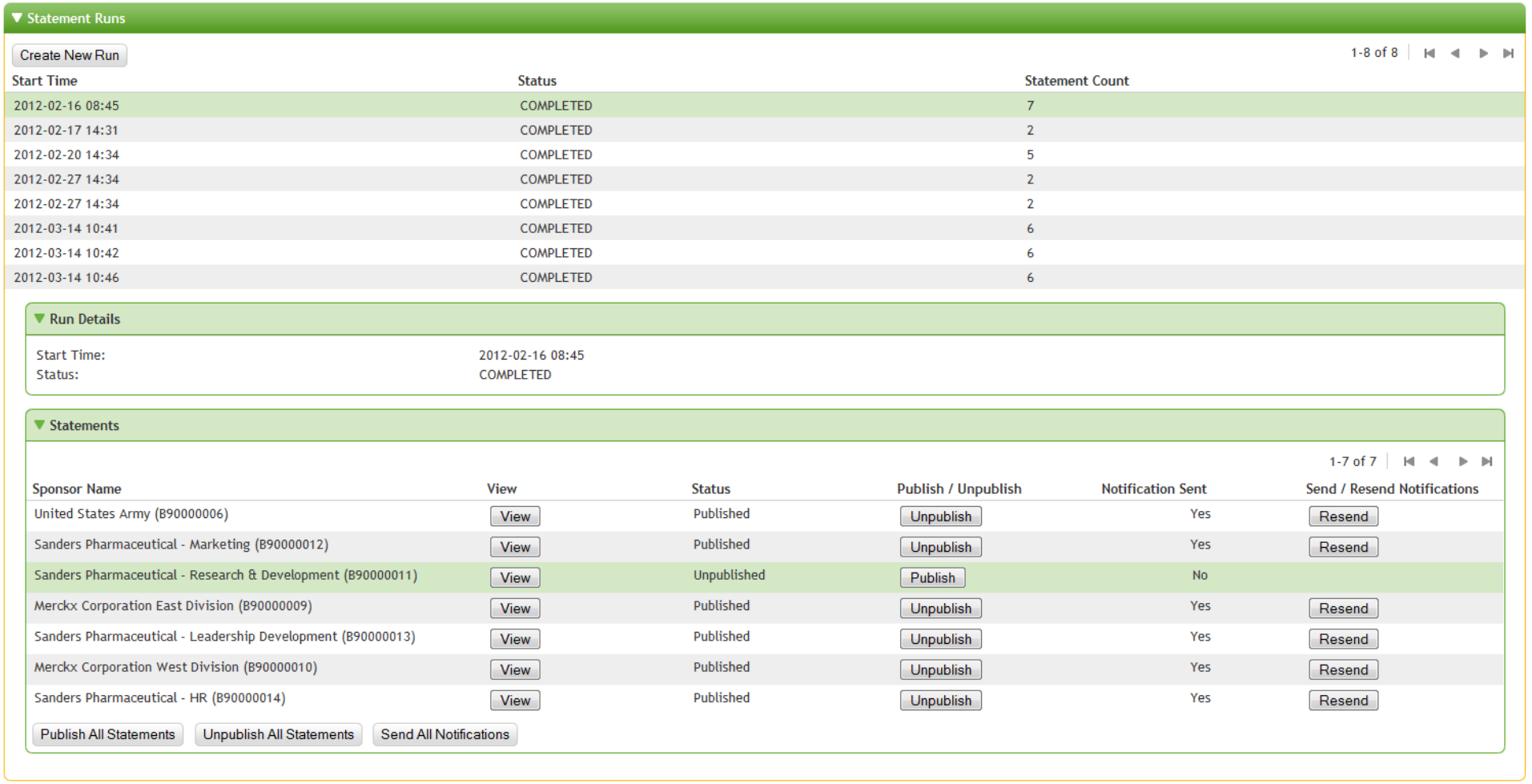
Administration: Bill Parameters



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Questions?

If you're interested in further information or would like a demo, please contact:

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(913) 599-6699

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